



## Introduction to the Maritime Industry – Two day course

The objective is to provide participants with the opportunity to gain a broad understanding of the maritime industry both in the domestic and international environment. The outcome will be a deeper understanding of how the industry works to service the international and Australian transport task.

The course will suit persons who are new to the maritime industry as well as those who already have some industry experience but have not had the opportunity to gain a wider knowledge. It is also a useful as a way to update current knowledge.

The course will also be of interest to people whose work in either government or non-government organisations brings them into contact with shipping companies and organisations.

The course topics include:

### Day 1

- + The nature and extent of international trade including current and emerging trends and issues. Focus on Australia's position as a trading nation.
- + The organisation of the international shipping industry in response to the global transport task. Ship employment sectors and associated ship types.
- + International maritime logistics - moving the cargo to the destination and the options available. Assessing the total movement through the supply chain.
- + Port ownership and management. Identifying the port business environment, cargo handling and port development.

### Day 2

- + Policies, structure and relationships. The functions of the various organisations government and non-government both Australian and international that support shipping.
- + International conventions and the regulatory regime as it impacts on Australian and international shipping and measures in place to ensure compliance.
- + Agency and Operations. The different types of agents and their respective responsibilities and the relationship with the principal.

- + Ship chartering operations. What chartering means and the different ways in which a ship can be chartered. Chartering terms, the charter party terms and clauses.
- + Documentation case studies for both a chartered shipment and liner shipment. Following the export and import process including regulatory procedures and the commercial and transport documents used.

Lunch and refreshments are provided for all sessions together with a detailed workbook.

For registration forms and details of other courses presented by Shipping Australia, check our website [www.shippingaustralia.com.au](http://www.shippingaustralia.com.au).

Paul Alexander

Phone: 02 9266 9916

Fax: 02 9268 0230

Email: [palexander@shippingaustralia.com.au](mailto:palexander@shippingaustralia.com.au)